



St. Johns County Fairgrounds
5840 State Road 207
Elkton, Florida
Ph. (904) 209-3750

2010

Date: March 12, 13 & 14
Festival: Harvest of Hope Fest
Showtime: 4pm, 11am, 11am
Promoter: HOH Foundation

Type	Comps	Sold	Price	Total	Charity Fee \$1	Charity \$1	Tax per Tix	Tax Total	NET
Presale- 3 Day (Dec)	0	807	\$ 29.50	\$23,806.50	\$807.00	\$807.00	\$ 1.67	\$ 1,347.69	\$22,458.81
3- Day Pass Advance (Jan)	0	731	\$ 39.50	\$28,874.50	\$731.00	\$731.00	\$ 2.24	\$ 1,637.44	\$27,237.06
3- Day Pass Advance (Feb)	0	1053	\$ 49.50	\$52,123.50	\$1,053.00	\$1,053.00	\$ 2.81	\$ 2,958.93	\$49,164.57
3 Day Pass Online DOS	0	7	\$ 60.00	\$420.00	\$7.00	\$7.00	\$ 3.40	\$ 23.80	\$396.20
1 Day -Advance Friday	48	116	\$ 25.00	\$2,900.00	\$116.00	\$116.00	\$ 1.42	\$ 164.72	\$2,735.28
2 Day -Advance Friday \$35	0	13	\$ 35.00	\$455.00	\$13.00	\$13.00	\$ 1.99	\$ 25.87	\$429.13
1 Day -Advance Saturday	135	296	\$ 25.00	\$7,400.00	\$296.00	\$296.00	\$ 1.42	\$ 420.32	\$6,979.68
1 Day -Advance Saturday \$35	0	9	\$ 35.00	\$315.00	\$9.00	\$9.00	\$ 1.99	\$ 17.91	\$297.09
1 Day -Advance Sunday	124	202	\$ 25.00	\$5,050.00	\$202.00	\$202.00	\$ 1.42	\$ 286.84	\$4,763.16
Friday- Single Day	0	14	\$ 33.00	\$462.00	\$14.00	\$14.00	\$ 1.87	\$ 26.18	\$435.82
Friday- 3 Day Pass	0	83	\$ 58.00	\$4,814.00	\$83.00	\$83.00	\$ 3.29	\$ 273.07	\$4,540.93
Saturday- Single Day	0	151	\$ 33.00	\$4,983.00	\$151.00	\$151.00	\$ 1.87	\$ 282.37	\$4,700.63
Saturday- 3 Day	0	12	\$ 58.00	\$696.00	\$12.00	\$12.00	\$ 3.29	\$ 39.48	\$656.52
Sunday Single Day	0	119	\$ 33.00	\$3,927.00	\$119.00	\$119.00	\$ 1.87	\$ 222.53	\$3,704.47
3 Day Camping (Per Person)	0	1590	\$ 19.50	\$31,005.00	\$1,590.00	\$1,590.00	\$ 1.70	\$ 2,703.00	\$28,302.00
Camping- Friday DOS	0	374	\$ 18.00	\$6,732.00	\$374.00	\$374.00	\$ 1.56	\$ 583.44	\$6,148.56
VIP Camping/Tix Combo- Friday	0	12	\$ 98.00	\$1,176.00	\$12.00	\$12.00	\$ 6.75	\$ 81.00	\$1,095.00
Camping Saturday DOS	0	54	\$ 18.00	\$972.00	\$54.00	\$54.00	\$ 1.56	\$ 84.24	\$887.76
Camping Sunday DOS	0	4	\$ 18.00	\$72.00	\$4.00	\$4.00	\$ 1.56	\$ 6.24	\$65.76
VIP Camping/Tix Combo- Saturday	0	3	\$ 98.00	\$294.00	\$3.00	\$3.00	\$ 6.75	\$ 20.25	\$273.75
3 Day VIP Camping & Pass (Per Person)	0	345	\$ 99.50	\$34,327.50	\$345.00	\$345.00	\$ 7.14	\$ 2,463.30	\$31,864.20
St. Augustine Amphitheatre Box Office- VIP	100	0	\$ 97.50	\$0.00	\$0.00	\$0.00	\$ -	\$ -	\$0.00
St. Augustine Amphitheatre Box Office- 3 Day- \$60	43	5	\$ 58.00	\$290.00	\$5.00	\$5.00	\$ 3.29	\$ 16.45	\$273.55
St. Augustine Amphitheatre Box Office- 3 Day- adv 49.50	909	14	\$ 47.50	\$665.00	\$14.00	\$14.00	\$ 2.69	\$ 37.66	\$627.34
St. Augustine Amphitheatre Box Office- Camping	0	21	\$ 17.50	\$367.50	\$21.00	\$21.00	\$ 1.53	\$ 32.13	\$335.37
St. Augustine- Music Matters-- 3 Day adv 39.50	0	6	\$ 37.50	\$225.00	\$6.00	\$6.00	\$ 2.13	\$ 12.78	\$212.22
St. Augustine- Music Matters-- 3 Day adv 49.50	0	41	\$ 47.50	\$1,947.50	\$41.00	\$41.00	\$ 2.69	\$ 110.29	\$1,837.21
St. Augustine- Music Matters-- Camping	0	0	\$ 17.50	\$0.00	\$0.00	\$0.00	\$ 1.53	\$ -	\$0.00
Jacksonville-Anomoly- 3 Day adv 39.50	0	50	\$ 37.50	\$1,875.00	\$50.00	\$50.00	\$ 2.13	\$ 106.50	\$1,768.50
Jacksonville-Anomoly- 3 Day adv 49.50	0	0	\$ 47.50	\$0.00	\$0.00	\$0.00	\$ 2.69	\$ -	\$0.00
Jacksonville-Anomoly- Camping	0	26	\$ 17.50	\$455.00	\$26.00	\$26.00	\$ 1.53	\$ 39.78	\$415.22
Miami- 3 Day adv 39.50	0	20	\$ 37.50	\$1,875.00	\$20.00	\$20.00	\$ 2.13	\$ 42.60	\$1,832.40
Miami-- 3 Day adv 49.50	0	0	\$ 47.50	\$0.00	\$0.00	\$0.00	\$ 2.69	\$ -	\$0.00
Miami- Camping	0	0	\$ 17.50	\$455.00	\$26.00	\$26.00	\$ 1.53	\$ -	\$455.00
Orlando- Park Ave- 3 Day adv 39.50	0	28	\$ 37.50	\$1,050.00	\$28.00	\$28.00	\$ 2.13	\$ 59.64	\$990.36
Orlando- Park Ave- 3 Day adv 49.50	0	59	\$ 47.50	\$2,802.50	\$59.00	\$59.00	\$ 2.69	\$ 158.71	\$2,643.79
Orlando- Park Ave- Camping	0	30	\$ 18.00	\$540.00	\$30.00	\$30.00	\$ 1.56	\$ 46.80	\$493.20
St. Pete- 3 Day adv 39.50	0	23	\$ 37.50	\$862.50	\$23.00	\$23.00	\$ 2.13	\$ 48.99	\$813.51
St. Pete- 3 Day adv 49.50	0	32	\$ 47.50	\$1,520.00	\$32.00	\$32.00	\$ 2.69	\$ 86.08	\$1,433.92
St. Pete- Camping	0	19	\$ 17.50	\$332.50	\$19.00	\$19.00	\$ 1.53	\$ 29.07	\$303.43
Gainesville- 3 Day adv 39.50	0	18	\$ 37.50	\$675.00	\$18.00	\$18.00	\$ 2.13	\$ 38.34	\$636.66
Gainesville- 3 Day adv 49.50	0	25	\$ 47.50	\$1,187.50	\$25.00	\$25.00	\$ 2.69	\$ 66.75	\$1,120.75
Gainesville- Camping	0	76	\$ 18.00	\$1,368.00	\$76.00	\$76.00	\$ 1.56	\$ 118.56	\$1,249.44
TOTAL	1359	6468		\$229,852.50	\$6,524.00	\$6,524.00		\$ 14,724.08	\$215,128.42

	Budget	CE Division of SJC	Paid/Invoiced/Final	HOH Foundation	Paid/Invoiced/Final	Difference	Total	Attendance	Net
Additional Activities	\$ 2,000.00	\$ 8,800.00	Final/Paid- Carnival	\$ -	Final/Paid	\$ 6,800.00	\$ 8,800.00	3 Day Pass	3385
Advertising	\$ 30,000.00	\$ 32,527.94	Final/Paid	\$ 1,407.74	Final/Paid	\$ 3,935.68	\$ 33,935.68	Single Day	920
Talent Budget	\$ 140,000.00	\$ 144,450.00	Final/Paid- Mail Bill	\$ -	Final/Paid	\$ 4,450.00	\$ 144,450.00	3 Day Comps	1009
Fencing	\$ 7,000.00	\$ 5,445.00	Final/Paid	\$ -	Final/Paid	\$ (1,555.00)	\$ 5,445.00	Single Day Comps	307
Backline	\$ 10,000.00	\$ 10,024.78	Final/Paid	\$ -	Final/Paid	\$ 24.78	\$ 10,024.78	Promo Tickets- 3 Day	550
Backstage Hospitality	\$ 1,000.00	\$ -	Final/Paid	\$ 329.63	Final/Paid Sheriff hospi	\$ (670.37)	\$ 329.63	Working Passes	936
Baggage Fees	\$ -	\$ 500.00	Paid	\$ 50.00	Final/Paid (cash)	\$ 550.00	\$ 550.00	Friday- Attendance	4945
Barricade	\$ 2,000.00	\$ 2,444.00	Final/Paid	\$ -	Final/Paid	\$ 444.00	\$ 2,444.00	Saturday- Attendance	5130
Catering	\$ 8,000.00	\$ 8,354.72	Final/Paid	\$ -	Final/Paid	\$ 354.72	\$ 8,354.72	Sunday- Attendance	5275
Clean Up	\$ 6,000.00	\$ 4,148.00	Final/Paid	\$ -	Final/Paid	\$ (1,852.00)	\$ 4,148.00	Total Tickets	8720
Cost of Alcohol Inventory & Supplies	\$ 20,000.00	\$ -	Final/Paid	\$ 10,540.00	Final- Sponsor \$?	\$ (9,460.00)	\$ 10,540.00	Total Festival Attendance	15380
Damages	\$ 1,000.00	\$ 225.00	Final/Paid	\$ -	Final/Paid	\$ (775.00)	\$ 225.00	ATM	1,205.00
Diesel/ Fuel	\$ 1,500.00	\$ 1,352.44	Final/Paid	\$ 185.94	Final/Paid	\$ 36.38	\$ 1,338.38	Relix Promotion	48.65
Dumpster	\$ 1,500.00	\$ 2,050.89	Final/Paid	\$ -	Final/Paid	\$ 550.89	\$ 2,050.89	Ticket Rebates	6,689.50
Electricity	\$ 2,000.00	\$ 1,300.00	Final/Paid	\$ -	Final/Paid	\$ (700.00)	\$ 1,300.00	Sponsorship	19,032.50
EMTs	\$ 7,500.00	\$ 8,385.50	Final/Paid	\$ -	Final/Paid	\$ 885.50	\$ 8,385.50	March-Friday	55.72
Flights	\$ 20,000.00	\$ 16,471.52	Final/Paid	\$ 16,714.31	Final	\$ 15,185.83	\$ 35,185.83	March- Saturday	567.00
Fork Lift/ Lull	\$ 500.00	\$ 751.85	Final/Paid	\$ -	Final/Paid	\$ 251.85	\$ 751.85	March- Sunday	761.91
Generators	\$ 5,000.00	\$ 1,631.85	Final/Paid	\$ -	Final/Paid	\$ (3,368.15)	\$ 1,631.85	Additional Activities	1,570.00
General Store Supplies	\$ -	\$ -	Final/Paid	\$ 758.47	Final	\$ 758.47	\$ 758.47	Food Vendor Space	12,015.00
Graphic Design	\$ 1,000.00	\$ 1,000.00	Final/Paid	\$ -	Final/Paid	\$ -	\$ 1,000.00	Art & Craft Vendor Space	10,050.00
Guide Book	\$ -	\$ 2,593.10	Final/Paid	\$ -	Final/Paid	\$ 2,593.10	\$ 2,593.10	Alcohol- Friday	11,762.00
Hotels	\$ 12,000.00	\$ 15,082.88	Final/Paid	\$ -	Final/Paid	\$ 3,082.88	\$ 15,082.88	Alcohol- Saturday	16,362.00
Ice	\$ 2,000.00	\$ 1,340.00	Final/Paid	\$ -	Final/Paid	\$ (660.00)	\$ 1,340.00	Alcohol- Sunday	11,048.00
Insurance	\$ 5,000.00	\$ -	Final/Paid	\$ 5,016.71	Final/Paid	\$ 16.71	\$ 5,016.71	Lull	1,895.10
Janitorial Supplies	\$ 250.00	\$ 787.36	Final/ Paid- Brough	\$ -	Final/Paid	\$ 537.36	\$ 787.36	General Store	899.00
Licenses	\$ 800.00	\$ 306.25	Final/Paid	\$ 306.25	Final/Paid	\$ (493.75)	\$ 306.25	Parking- Friday	12,176.92
Light Towers (Campground & Venue)	\$ 1,000.00	\$ 1,101.85	Final/Paid	\$ -	Final/Paid	\$ 101.85	\$ 1,101.85	Parking- Saturday	5,829.85
Mules/ Golf Cart	\$ 1,000.00	\$ 907.85	Final/Paid	\$ -	Final/Paid	\$ (92.15)	\$ 907.85	Parking- Sunday	4,705.00
Supplies-other	\$ 250.00	\$ 937.50	Final/Paid (Brough)	\$ -	Final/Paid	\$ 687.50	\$ 937.50	Ice	505.00
Plumber	\$ 300.00	\$ -	Final/Paid	\$ -	Final/Paid	\$ (300.00)	\$ -	HOH- Merch	4,243.00
Portable/ Waste Water rentals	\$ 15,000.00	\$ 15,825.00	Final/Paid	\$ -	Final/Paid	\$ 825.00	\$ 15,825.00	Guidebook Sponsors	4,100.00
Promotion-Relix	\$ -	\$ 36.00	Final/Paid	\$ -	Final/Paid	\$ 36.00	\$ 36.00	NFF Vendors	275.00
Postage	\$ 1,000.00	\$ 726.54	Final/Paid	\$ -	Final/Paid	\$ (273.46)	\$ 726.54	Web Sponsor	-
Radios	\$ 2,000.00	\$ 1,296.75	Need the final Invo	\$ -	Final/Paid	\$ (703.25)	\$ 1,296.75	Benefit CD	-
Energy Drinks	\$ 500.00	\$ -	Final/Paid	\$ 670.00	Final/Paid	\$ 170.00	\$ 670.00	Benefit Show	-
Runners/March Seller/ Parking/ Box Office	\$ 750.00	\$ 2,555.00	Final/Paid	\$ 450.00	Final/Paid	\$ 2,255.00	\$ 3,005.00	Pre-Fest Dinner	901.00
Ground Transportation	\$ 3,000.00	\$ 6,219.63	Final/Paid	\$ -	Final/Paid	\$ 3,219.63	\$ 6,219.63	Band Submission Fee	3,289.79
Set up & Strike	\$ 7,500.00	\$ 5,540.00	Final/Paid	\$ -	Final/Paid	\$ (1,960.00)	\$ 5,540.00	Auction Items	592.00
Sheriffs	\$ 20,000.00	\$ 25,311.00	Final/Paid	\$ -	Final/Paid	\$ 5,311.00	\$ 25,311.00	Tax	2,658.84
Shuttle Bus Drivers	\$ 1,000.00	\$ 873.94	Final/Paid	\$ -	Final/Paid	\$ (126.06)	\$ 873.94	TOTAL	126,377.12
Signage	\$ 500.00	\$ -	No Charge	\$ -	Sponsored	\$ (500.00)	\$ -		
Poster/Auction Items	\$ -	\$ 918.29	Final/Paid	\$ -	Final/Paid	\$ 918.29	\$ 918.29	NET REVENUE	
PR	\$ 9,000.00	\$ 9,000.00	Final/Paid	\$ -	Final/Paid	\$ -	\$ 9,000.00	Net Ticket Sales	215,128.42
Staging, Sound, Lights	\$ 40,000.00	\$ 37,870.00	Final/Paid	\$ -	Final/Paid	\$ (2,130.00)	\$ 37,870.00	Ancillaries	126,377.12
Tables, Chairs, Tents	\$ 5,000.00	\$ 4,285.50	Final/Paid	\$ -	Final/Paid	\$ (714.50)	\$ 4,285.50	TOTAL	341,505.54
Tent Permits/ Bonfire Permit	\$ 500.00	\$ 324.00	Final/Paid	\$ -	Final/Paid	\$ (176.00)	\$ 324.00	Gross Rev	341,505.54
Ticket Fees	\$ 200.00	\$ 137.55	Final/Paid	\$ -	Final/Paid	\$ (62.45)	\$ 137.55	Grant	50,000.00
Towels	\$ 750.00	\$ -	Used Amp Towels	\$ -	Final/Paid	\$ (750.00)	\$ -	TDC Reimbursement Artist Booking	36,200.00
T-Shirt Security	\$ 30,000.00	\$ 27,091.54	Final/Paid	\$ -	Final/Paid	\$ (2,908.46)	\$ 27,091.54	HOH Ticket Fees	13,048.00
Water	\$ 1,500.00	\$ 1,113.82	Final/Paid	\$ -	Final/Paid	\$ (386.18)	\$ 1,113.82	Expenses	452,767.95
Website	\$ 1,000.00	\$ 1,000.00	Final/Paid	\$ -	Final/Paid	\$ -	\$ 1,000.00	Net	(12,014.41)
Wristbands, stickies & credentials	\$ 3,000.00	\$ -	Final/Paid	\$ 1,600.31	Final/Paid	\$ (1,399.69)	\$ 1,600.31		
								Over/Under	Total
Total Expenses	\$ 430,500.00	\$ 414,738.59	\$ -	\$ 38,029.36	\$ -	\$ 22,231.95	\$ 452,767.95		

TOTAL TAXPAYER FUNDS